



GRAIN WOOD (PVT) LTD.



COMPANY PROFILE



Contents

01. GENERAL INFORMATION	3
Introduction to the Company	4
Vision & Mission Statement.....	5
Corporate Information	6
02. BOARD OF DIRECTORS	7
03. LIST OF CLIENTS.....	9
04. PRODUCTS & SERVICES.....	11
05. OTHER INFORMATION	13



GENERAL INFORMATION

Introduction to the Company

Grain Wood (Pvt) Ltd., a leading furniture manufacturing organisation in the hill capital of Sri Lanka, was established in 1988 as a subsidiary of H.G.Somananda & Company, which was the local main contractor for Balfour Beatty, Nuttol, Costain International, Wesco Bowing, and Balfour Beatty Construct International.

The principal activities of the Company are divided in two segments. Residential Property Projects Segment is involved in manufacturing, supplying and installing paneling products such as kitchen and vanity cabinets, wardrobes, doors and doorframes and furniture components. The Interior Fitting-out Projects Segment provides interior fitting-out services on a turnkey basis and structural works for hospitality, commercial and retail properties such as hotels, resorts, office, shops and bank branches. The years of hands-on experience has allowed Grain Wood (Pvt) Ltd. to deep-root its presence not only in the domain of furniture manufacturing but also in interior décor.

From its inception, the Company's focus was to offer a dedicated personalised service that ensures complete customer satisfaction, which is the secret behind its success. The Company has among its valued customers, a number of leading hotels, state institutions, private companies and an exclusive private clientele. Although the Company is older by two decades, high quality is consistently maintained by strict quality control and personalised supervision. Over the recent years, it has begun to broach diversification and professionalised development with production materials expanding to cover aluminum alloy and stainless steel, and has an extensive product line.

Grain Wood (Pvt) Ltd. will continue in its commitment to achieving standards of excellence to suit the requirements of customers in keeping with its motto "*crafting relationships to enhance the quality of life*".

Quality, elegance, variety, customer satisfaction - are the four cornerstones of our business model. They are the basis for every decision we make and the guiding principles to our vision & mission statement.

Vision

To be the undisputed leader in the design and manufacture of custom-made furniture.

Mission Statement

To lead in the design and manufacture of custom-made furniture through the delivery of quality products and services unparalleled by any other, spurred by a team of dedicated individuals and skilled craftsmen who are driven by a desire to ensure customer satisfaction.

Corporate Information

Name of Company

Grain Wood (Pvt) Ltd.

Company Registration No.

PV3845

Company Incorporation

Established in 1988.

Auditors

Ernst & Young,
Kandy,
Sri Lanka.

Bankers

People's Bank, Kandy

Head Office/Factory

62, Gohagoda Road,
Katugastota,
Sri Lanka.

City Office

42/7A, Fourth Lane,
Kandewatta Road,
Pelawatte,
Battaramulla,
Sri Lanka.

Telephone : +9481 5627515/ +94719777770

E-mail : janakasomananda@gmail.com

Website : <http://grainwood.biz/>

VAT Registration No: 114169587-7000



BOARD OF DIRECTORS

Board of Directors

Mr. H.G. Somananda, B.Com
Chairman/Managing Director

Ms. G.R. Somananda
Director

Mr. J.K. Somananda, B.Sc.
Director

- Chairman/Managing Director, Advantage Holdings (Pvt) Ltd.
- Chairman, Maguru Ganga Mini Hydro Power Project (Pvt) Ltd.
- Managing Partner, Synergy Vortex Contacting LLC, Dubai, UAE.
- Managing Director, Vortex Engineering (Pvt) Ltd.
- Joint Managing Director, Vortex International (Pvt) Ltd.
- Director, Vortex Logistics (Pvt) Ltd.
- Director, D.P. Jayasinghe Holdings (Pvt) Ltd.
- Director, Contra Global (Pvt) Ltd.
- Director, G4 Lanka Security and Investigation (Pvt) Ltd.

Mr. S.A. Somananda, MBA (Kingston,UK)
Director



LIST OF CLIENTS

Hotels

- Riverdale Hotel - Kandy
- Earl's Regency Hotel - Kandy
- Le Kandyan Hotel - Kandy
- The Beach - Negombo
- Hunas Falls Hotel - Kandy
- Riverina Hotel - Aluthgama
- Club Palm Bay - Marawila
- Emerald Bay Hotel - Induruwa
- Hotel Suisse - Kandy
- Hotel Babylon – Kandy
- Tree of Life – Kandy
- Hotel Janaki - Kandy
- Club Palm Garden - Aluthgama
- Holiday Inn - Colombo

State Institutions

- National Gem Bureau – Ratnapura
- Bandaranaike International Airport – Katunayake
- University of Peradeniya
- University of Ruhuna
- Central Engineering Consultancy Bureau (CECB)
- Buildings Department
- National Water Supply and Drainage Board
- Ceylon Electricity Board
- Sri Lanka Army
- Postal Department
- North Western Provincial Council
- North Central Provincial Council
- International Buddhist Centre - Kandy

Banks

- Hatton National Bank

Other

- Nivasipura - Kandy
- Sanken Lanka
- International Construction Consortium (ICC)
- D.P.Jayasinghe Holdings (Pvt) Ltd.



PRODUCTS & SERVICES

Product Categories

The Company designs, develops and produces furniture in a variety of woods, veneers and finishes in order to come up with a range of custom-made furniture according to customer specifications such as the ones listed below:

- Household Furniture
- Office Furniture
- Hotel Furniture
- Outdoor Furniture
- Pantry Units
- Door & Window Frames

Services

Additionally, we provide the following services for major construction companies:

- Flooring
- Ceilings & Roofs
- Partitions
- Wall Paneling
- Skirtings & Mouldings
- Light Fittings
- Blinds & Curtains
- Interior Designing



OTHER INFORMATION

Quality

Emphasis on quality starts from the raw material procurement in our Company. Superior quality in our wooden furniture and furnishing items is attained with the use of carefully selected raw materials, viz. different variety of wood logs and wide variety of fabrics. Different quality measures adopted in our Company are highlighted below:

- Testing of wood quality on distinct parameters
- Conducting quality checks at varying product levels
- Treating wood
- Testing fabrics used for furniture for softness, colour fastness & shrinkage
- Using eco-friendly materials
- Using high quality accessories

Our Workforce

We possess a very competent, skilled and efficient workforce, which works round the clock to make our products a success. Regular in-house training programmes run by the Company have equipped the employees with the necessary skills to produce a range of exclusive products. The management together with the staff put in immense efforts in every aspect of business in order to ensure ultimate customer satisfaction. Proper leadership, team effort, keeping to deadlines have been key factors in the steady growth and development of the Company.

Our Infrastructure

Our Head Office, factory and showroom are situated in Kandy. We are proud to possess a state-of-the-art furniture factory with all required amenities and machinery. Logging is done at our fully developed sawmill in Kandy thereby eliminating the intermediaries and helping the customer gain the economic benefit of this. In addition, we have an assembling plant in Colombo.

Future Endeavors

Under a pilot programme that will expand significantly each year, Grain Wood (Pvt) Ltd. is planning to launch a tree-planting programme shortly. Already a 10-acre land at Hallolluwa, Kandy has been set aside for this purpose.